



Mr Leicester
Gouwland

William Buck Christmas
Gouwland



Mr Clyde Young

William Buck Christmas
Gouwland

Friday, August 12, 2016

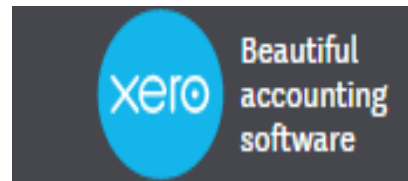
(Room 1)

17:15 - 17:40 How to Get The Best Out of Xero

How to get the best out of Xero

 **William Buck**
Christmas Gouwland

13 August, 2016



Clyde Young and Leicester Gouwland

*Changing
Lives.*

wbcbg.co.nz
CHARTERED ACCOUNTANTS & ADVISORS

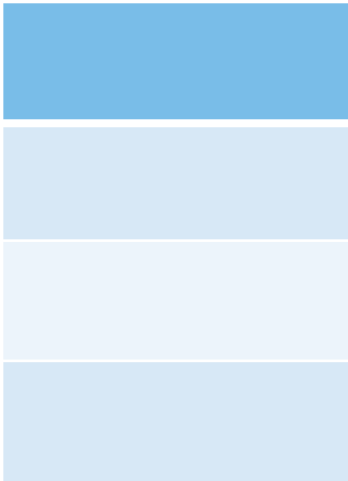
Introduction

- ✓ Session not aimed at those who have not installed Xero
- ✓ Provide some ideas for those who have Xero on how to get the most out of Xero
- ✓ Only have 30 minutes so I am limited in how deeply I go into each topic
- ✓ For some, what I am covering you may already know
- ✓ Hope it will challenge you to dig deeper and learn more about Xero - at the end of the session I will give you ideas on how to self learn the various topics I will cover

Question 1

Experience with Xero, which statement describes your practice

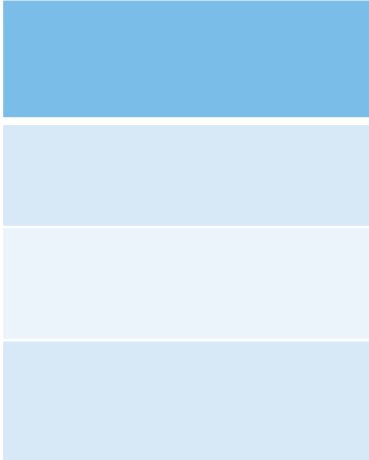
1. Don't have Xero in our practice
2. Implemented Xero from the 1 April 2016
3. Implemented Xero from the 1 April 2015
4. Implemented Xero before the 1 April 2015



Question 2

Use of Xero add-ons, which statement describes your practice?

1. Don't use Xero
2. Use Xero but no add ons
3. Use Xero with one add on
4. Use Xero with two or more add ons



Using add-ons



What is an add on



- Xero at the beginning had a strategy of getting others to develop useful applications to use with Xero.
- There are now around 500+ addons.
- It is designed to interface with Xero and assist the business streamline some of its business functions
- Our experience is clients will use between 1 & 2 addons

Selection of addons



The main areas addons have developed in:

- Payroll
- Time and cost systems
- Stock management
- POS interface

Addons can be accessed through www.xero.com

- <https://www.xero.com/nz/marketplace/s/app-functions>

Selecting the add on to use



- Define what outcomes you want
- Identify the potential add on
- Find some one already using it
- Set up a trial period – to determine if it does what you want

Receipt Bank – Quick Overview



- Receipt Bank converts those annoying bits of paper - receipts and invoices - into Xero data!
- All your receipts and invoices are emailed directly to Receipt Bank – they enter the data into your Xero
- In the morning, like bank feeds, your receipt and invoice data is entered into Xero, you then can confirm the coding and data and post into your Xero
- There are others similar to Receipt Bank – like Expensify, Datamolino, Shoeboxed, AutoEntry, EzzyBills etc.

Two ways to make xero work better



The image shows two devices displaying the 'Daily Grind Cafe' application. On the left, a smartphone displays a mobile-optimized version of the app with a blue header and a list of menu items. On the right, a tablet displays a web browser version of the same app, featuring a white background with a blue header and a similar menu list. Both screens show the 'Daily Grind Cafe' logo and a list of items including 'Espresso', 'Cappuccino', 'Latte', 'Mocha', and 'Iced Coffee'.

See our [step-by-step guide to managing expense claims](#)

What's this? 

2 receipts | 35.20

Add Note

Paying creditors through Xero



How?

- Done through – Purchases
- Highlight creditors to pay – batch
- Batch details
- Send file ready to be picked up in internet banking



Why?

- Relatively simple process – once you have done it – easy to repeat
- When payment hits bank – it will know which invoice it relates to
- Saves time and streamlines processes

Budgets

- If you are running monthly management accounts - need budgets
- Easier to set up in a spreadsheet and import it
- Otherwise enter manually - just takes longer
- Make reporting more meaningful – assists in accountability



Tracking

- If you have more than one location, or service line and need to track income, expenses or profit then need tracking
- Can set up budgets for tracking codes
- Can run tracking reports



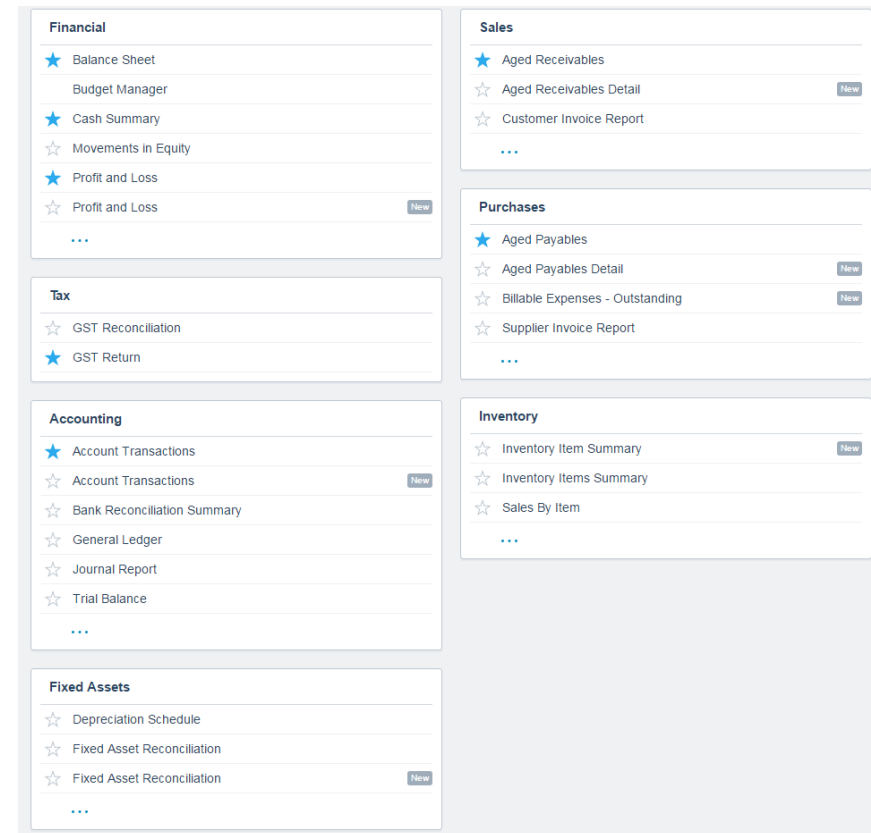
Filing of documents

- Creditors folders - thing of the past
- Ease of searching
- Can go straight to Xero email
- Letting go of old habits



Customising reports – better reporting and analysis

- ✓ Lots of standard reports on Xero
- ✓ Learning how to improve your reports is relatively easy
- ✓ Start with a simple modification don't get too ambitious



Improving your reports

Original Profit & Loss format

Total Operating Expenses	12,209.82
Net Profit	1,294.10

Save as Draft

Layout Options

Edit this layout...

Save as favourite...

Choose layout...

Create new layout...

Publish

Print

Export

New Profit & Loss format

Net Profit1,294.10

Edit Layout

Save As

Export

Reporting vs Analysis

- ✓ If you are providing monthly managements accounts out of Xero you should aim to provide some analysis and some commentary
- ✓ Three addons to consider
 - Spotlight
 - Crunchboard
 - Fathom
- ✓ All have their benefits - it is whatever you fine easiest to use - use the Trial period in each to find out

 →	 →	 →
SPOTLIGHT REPORTING	CRUNCHBOARDS	FATHOM
BUSINESS TYPES Not for profit, Accounting, Franchises	BUSINESS TYPES Professional Services, Accounting, F...	BUSINESS TYPES Not for profit, Accounting, Franchises
102 REVIEWS FREE TRIAL	65 REVIEWS FREE TRIAL	75 REVIEWS FREE TRIAL
★★★★★	★★★★★	★★★★★
Spotlight Reporting offers accountants and business owners the opportunity to create easy, great-looking performance reports, dashboards, forecasts and consolidations	The only all-in-one forecasting & reporting engine. 3-way cashflow, visualisation, templates, data imports & automated alerts for businesses & accountants	Get instant business intelligence with insightful reports that help you assess performance, monitor trends and identify improvement opportunities. Includes KPIs, benchmarking and consolidations.

Xero – you get what you put in

- ❖ Xero TV and Xero forum
- ❖ Setting up a LinkedIn group
- ❖ Xero TV - short training videos only 1-2 minutes, play them over until you get it

<https://www.xero.com/nz/tv/>
- ❖ Xero forum - run by Xero to share information or get help LinkedIn Group
- ❖ Use your external accountant or us

